Delivering the best products and services for the American people





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Version Change Log

Version	Date	Release Type	Key Changes
0.1	10/30/2025	Beta	Initial release of beta version which includes introduction to navigating buying process with continuum, pathway steps, and Category Management vehicles, resources, and pathway pointers.





Overview





A Smarter Approach to Federal Acquisition

The Vision

This guide offers a foundational framework to navigate part of the acquisition planning process aligned with the core principles of the Federal Acquisition Regulations System (FAR 1.102). The aim isn't to create more red tape but to help you to be a more effective, strategic buyer.

This Guide Promotes

- Commercial Utilization. Use the private sector's competitive marketplace and innovations whenever possible to deliver better, more cost-effective, and vendoragnostic solutions for the taxpayer.
- Prioritization of Existing Government-wide Contracts and Blanket Purchase Agreements (BPAs). As prescribed in FAR 8.104, leverage the federal marketplace where existing government-wide contracts and BPAs can meet agency needs.
- Simplicity and Efficiency. Streamline processes to reduce complexity and speed up delivery. Our focus is on prioritizing rapid deployment and eliminating unnecessary delays to accelerate mission success.
- Adaptability. Embrace change and be prepared to adjust your strategy based on new information, user feedback, and evolving mission needs.

This Guide is Not

- A Compliance Checklist. This isn't a rigid list of rules to be checked off. Instead, it's a
 resource to inform your decisions, encouraging you to apply its principles thoughtfully to
 your unique situation.
- **Limiting.** We encourage you to use sound business judgement and critical thinking. Be flexible and creative to achieve mission success, even if it means finding a better way of doing business within this framework.
- **Process Over Outcomes.** The ultimate goal is always to achieve tangible results and deliver value to the mission, not simply to follow a procedure for its own sake.

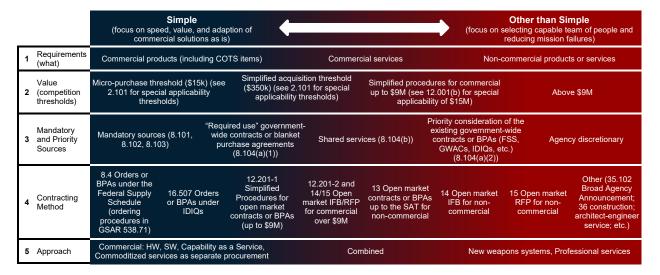


Navigating the Buying Process

Know your lane

Understanding the Continuum

The "simple" to "other-than-simple" continuum is a useful framework that helps you, a federal buyer, categorize your procurement needs. Understanding where your requirement falls on this spectrum helps you determine which regulatory FAR parts to follow, informs your market research, and shapes your overall acquisition strategy.



Simple Procurements

Simple procurements are straightforward purchases of standard products and services that have established commercial market solutions. Think of them as "off-the-shelf" items.

- **Characteristics:** These purchases are easy to describe, compare, and price. They often have predictable costs, clear deliverables, and require minimal customization.
- **Examples:** Standard software licenses, routine office equipment, or basic professional services.
- **Strategy:** You can often satisfy these needs quickly by using existing contract vehicles like GSA Schedules or other government-wide contracts. Your focus should be on comparing offerings and prices across different vendors.

Other-than-Simple Procurements

Other-than-simple procurements are more complex and nuanced. They involve unique needs that require thoughtful planning, customization, and often have interdependent components.

 Characteristics: These procurements demand more extensive market research and close collaboration across your acquisition team to develop a clear strategy and define the requirements.



- **Examples:** Enterprise-wide system implementations, specialized law enforcement equipment, or research and development projects.
- **Strategy:** These projects can be time-consuming, but the added effort is necessary to ensure success.

Navigating the Continuum

While these categories are helpful, many procurements fall somewhere in the middle of the continuum. The key is to see them as two ends of a spectrum, not as two isolated lanes.

One of your goals as a buyer is **to identify opportunities to break down complex requirements into simpler parts** whenever possible. For example, you may consider separating the purchase of standard software licenses (a simple procurement) from the custom configuration services needed to implement the system (an other-than-simple procurement).

This approach allows you to:

- Streamline the process by using efficient contract vehicles for the simple components.
- Focus your time and effort on planning and procuring the unique elements.
- Accelerate your timeline and reduce overall risk.

By using this framework, you can efficiently and effectively guide your procurement process, no matter how complex the requirement may be.



Buying Pathway

Decision Tool

Pathway Steps

Step 1: Validate Requirement

Start by conducting Market Research (consider the <u>Market Research as a Service</u>). Focus on the core purpose of the requirement and actual user's needs. Ask yourself:

- Is it a common product requiring little to no requirement adaptation and thus, may not require a statement of work? Simple!
- Is it a pre-packaged or commonly used service offered at a fixed-price? Simple!
- Is it mission specific or a specialized product or service not readily offered "as-is"? Other-than-simple!
- Is it a nuanced or challenging requirement that necessitates investment of time and attention to successfully deliver? Other-than-simple!

Step 2: Verify Required Sources

You must always check required sources for supplies and services, regardless of dollar threshold, in the following:

- Supplies (FAR 8.103)
 - Agency Inventory: Verify availability per agency process
 - Excess from Other Agencies: DLA Fedmall
 - Federal Prison Industries (UNICOR): UNICOR.gov
 - AbilityOne Program: Check AbilityOne.gov for products
- Services (FAR 8.102)
 - AbilityOne Program: Check <u>AbilityOne.gov</u> for <u>services</u>
- Existing Contracts (FAR 8.104)
 - o "Required use" contracts designated by the Office of Federal Procurement Policy
 - Consider other governmentwide contracts, blanket purchase agreements, and shared services.

Step 3: Valuate Dollar Thresholds

Determine the correct dollar threshold for your procurement. This will help you select the right regulatory procedures and acquisition path.

Your team must decide where the requirement falls on the continuum, either as a single, cohesive purchase or as a combination of simple and other-than-simple components. Then you can use the tables to identify the correct buying path and procedures based on the dollar threshold, this helps ensure you follow the right process to meet your agency's needs efficiently.



Step 4: Vet Pre-Competed Vehicles

Choose the best pre-competed contract vehicle for your needs by reviewing all available options that complies with FAR 8.1. This will help you achieve a streamlined, efficient, and compliant ordering process.

Step 5: Venture into the Open Market

If what you need is not available through mandatory sources or pre-competed vehicles, you can use the open market or other relevant procurement paths. This step will likely fall outside of the simple pathway.

Categories of Spend Examples

Category	Simple Pathway	Other-than-Simple Pathway
Facilities & Construction	Office furniture, building materials, commercial real estate leases, and common maintenance services (e.g., janitorial work)	Specialized construction services for government facilities, building of military bases, or custom-designed infrastructure
Human Capital	Talent acquisition, employer relocation, and professional development training	Specialized government talent development, security clearances, and employee relations services specific to federal regulations
Industrial Products and Services	Basic materials, hardware, tools, machinery, and repair or maintenance services for commercial equipment	Specialized test and measurement supplies, or equipment and services for government-specific research and development projects
Information Technology	Commercial off-the-shelf software licenses, computer hardware, and general IT consulting	Highly customized software solutions for federal agencies, cybersecurity services for classified networks, and specialized telecommunications
Medical	Standard pharmaceuticals, healthcare services, and common medical equipment or supplies	Specialized or customized pharmaceuticals, medical equipment, supplies, or services used exclusively by the military or certain federal agencies
Office Management	Office supplies, office furniture, and basic office management services	N/A



Category	Simple Pathway	Other-than-Simple Pathway
Professional Services	Financial services, legal services, management consulting, and marketing services	Research and development projects for government use only, or advisory services for federal policy
Security & Protection	Standard security systems, uniforms or protective apparel, and general security guard services	Specialized weapons, integrated physical access control systems, and tactical communication services
Transportation & Logistics Services	Package delivery, motor vehicles, and general transportation equipment	Logistics support for military operations, specialized vehicles for federal agencies, or the transportation of classified materials
Travel	Lodging, passenger travel, and car rental services	N/A



Category Management





Facilities & Construction

Pathway Primer

Vehicles Table

Types of Vehicles	Program	Ordering Guide	Agency Owner
Tier 4 (Required Use)	N/A	N/A	N/A
Tier 3 (Best-in-Class)	Facilities Reduction Program (FRP)	N/A	USACE
	Building Maintenance & Operations (BMO)	Building Maintenance and Operations Buyer's Guide	GSA
	OASIS+ Facilities Domain	OASIS+ Buyer's Guide	GSA
	Maintenance Repair Facility Supplies Generation 2 (MRFS2)	Maintenance Repair Facility Supplies Generation 2 (MRFS2) How To	GSA
	GSA Global Supply	GSA Global Supply FAQs	GSA
Tier 2	GSA MAS – Facilities & Construction	Construction- Related Services MAS Ordering Guide (GSA 2024)	GSA

Resources

Other Guidance

- Engineering Services Ordering Guide
- Management and Advisory Services Buyer's Guide
- Pre-Engineered/Prefabricated Buildings Ordering Guide (GSA 2024)
- Physical Access Control Systems Ordering Guide



Pathway Pointers

Check the <u>Governmentwide Category Taxonomy</u> first to see where the Product Service Codes (PSCs) really falls.

Market Research and Pricing Data

Data typically resides with the solution, but some data is available on the <u>D2D</u>, <u>Procurement Co-Pilot</u>, <u>GSA eLibrary</u>, and <u>GSA Advantage</u>.

Acquisition Gateway - Facilities & Construction

- 333112 Lawn and Garden Equipment, Machinery, Implements, Tools, Products and Accessories
- 333415REM Refrigeration Equipment
- 335220D Domestic Appliances
- 335220E Export Appliances
- <u>333415HVAC</u> Heating, Ventilation, and Air Conditioning (HVAC)
- 332913 Plumbing Products and Bathroom Fixture Solutions
- 325998W Water Treatment Solutions
- 332311P Pre-Engineered and Prefabricated Buildings and Structures for Storage Solutions
- <u>532490P</u> Lease/Rental of Pre-Engineered/Prefabricated Buildings and Structures
- 332312 Temporary and Permanent Structures
- 332311 Above Ground Storage Tanks/Systems
- 333923S Scaffolding, Work, and Service Platforms
- 3371220 Park, Recreational & Outdoor Furniture
- 332321 Doors, Windows, Skylights, Panels, and Shutters
- 238160 Roofing Products and Services Solutions
- 332999BMS Building Materials and Services
- 33512 Energy-Efficient Lighting and Sustainable Energy Solutions
- 335999 Power Distribution Equipment and Solar Energy Solutions
- 333318F Floor Care Cleaning and Equipment
- 339994 Hand Floor Cleaning Equipment
- 325611 Cleaning Products
- 325612 Disinfectants, Sterilants and Deodorizers
- 324191 Commercial Coatings, Removers, Adhesives, Sealants and Lubricants, Petroleum and Waxes
- <u>562910RMI</u> Environmental Remediation Services Multiple Industries
- 541620 Environmental Consulting Services
- 562112 Hazardous Waste Disposal Services
- 562910REM Environmental Remediation Services
- 541370GIS Geographic Information Systems (GIS) Services
- 532490L Laboratory Maintenance, Repair, Leasing and Warranties



- <u>532490ESA</u> Equipment Service Agreements
- <u>488190</u> Aircraft Components, Maintenance, Repair Services, Extended Warranties, And Maintenance Agreements
- 713940 Fitness Center Management Services
- <u>541690E</u> Energy Services
- <u>561730</u> Grounds Maintenance
- 314110 Carpet Flooring
- ANCRA Ancillary Repair and Alterations



Human Capital

Pathway Primer

Vehicles Table

Types of Vehicles	Program	Ordering Guide	Agency Owner
Tier 4 (Required Use)	N/A	N/A	N/A
Tier 3 (Best-in-Class)	Human Capital and Training Solutions (HCaTS)	HCaTS Ordering Guide	GSA
	USA Learning	N/A	ОРМ
Tier 2	GSA MAS – Human Capital	N/A	GSA

Resources

Other Guidance

- Human Capital and Training Solutions CO Quick Reference Ordering Guide (GSA 2020)
- Human Capital Category's Multiple Award Schedule and HCaTS Comparison Chart

Pathway Pointers

Specialized organization development or talent management services may require more complex evaluation and strategic planning. It is important to understand the specific functional areas within HCATS.

Market Research and Pricing Data

Data typically resides with the solution, but some data is available on the <u>D2D</u>, <u>Procurement Co-Pilot</u>, <u>GSA eLibrary</u>, and <u>GSA Advantage</u>.

Acquisition Gateway - Human Capital

- <u>541214HR</u> Compensation and Benefits
- <u>624SS</u> Social Services, Professional Counseling and Veterans' Readjustment and Behavioral Health Services



Industrial Products and Services

Pathway Primer

Vehicles Table

Types of Vehicles	Program	Ordering Guide	Agency Owner
Tier 4 (Required Use)	N/A	N/A	N/A
Tier 3 (Best-in-Class)	Maintenance Repair Facility Supplies Generation 2 (MRFS2)	Maintenance Repair Facility Supplies Generation 2	GSA
	GSA Global Supply	GSA Global Supply	GSA
	DLA eCAT	N/A	DLA
Tier 2	GSA MAS – Industrial Products & Services	MAS Desk Reference	GSA
	VA Federal Supply Schedules	N/A	VA
	DLA eProcurement	N/A	DLA
	DLA Special Operational Equipment (SOE)	N/A	DLA
	DLA Fire and Emergency Services Equipment (FESE)	N/A	DLA
	DLA Troop Support Tier 2 Contracts	N/A	DLA
Tier 1	Treasury's Tier 1 Precious Metals	N/A	Treasury

Resources

Other Guidance

- Construction-Related Services MAS Ordering Guide (GSA 2024)
- MAS Temporary Staffing Services Ordering Guide (GSA 2020)



• <u>Customer Resources for Industrial Products and Services</u>

Pathway Pointers

Check the <u>Governmentwide Category Taxonomy</u> first to see where the Product Service Codes (PSCs) really falls.

Market Research and Pricing Data

Data typically resides with the solution, but some data is available on the <u>D2D</u>, <u>Procurement Co-Pilot</u>, <u>GSA eLibrary</u>, and <u>GSA Advantage</u>.

Acquisition Gateway - Industrial Products & Services

- 321920 Pallets, Plastic and Wood
- 333249 3D Printing Solutions and Additive Manufacturing Solutions
- 334519 Bomb and Hazardous Material Disposal; Metal and Bomb Detection
- 333923 Vehicular Cranes and Attachments
- 333120 Street Repair and Cleaning Equipment and Attachments
- 326220 Hoses, Valves, Fittings, Nozzles, Couplings and Related Accessories
- 3FIRE Fire Management Equipment
- 332312F Flood Control
- 611430ST Security Training
- 339999S Safety Zone Products
- 3361 Law Enforcement and Fire Fighting Vehicles and Attachments
- 333912 Air Compressors and Pressure Cleaners
- 333921 Vehicle Material Handling Equipment
- 334515 Diagnostic, Measuring and Testing Equipment
- 333318T Wheel & Tire Equipment
- 333914 Fuel Management Systems
- 811310 Maintenance and Repair Shop Equipment
- 333TOOL Tools (Powered and Non-Powered), Tool Kits, Tool Boxes and Accessories
- <u>332510C</u> Hardware Store, Home Improvement Center, Industrial or General Supply Store, or Industrial Maintenance Repair and Operations (MRO) Distributor Catalog
- <u>332510S</u> Hardware Store, Home Improvement Center, Industrial or General Supply Store, or Industrial Maintenance Repair and Operations (MRO) Distributor Store Front
- 332216 Law Enforcement, Firefighting and Rescue Tools, Equipment and Accessories
- 332510 Hardware Manufacturing (Hardware Store, Home Improvement Center, or MRO - Services)
- 4PL 4PL Fourth-Party Logistics (4PL) Supplies and Services
- 327910 Abrasives and Blasters
- 334511 Search, Detection, Navigation, Guidance, Aeronautical and Nautical Systems and Instruments
- 334516 Analytical Instruments
- 333999 Animal Caging Equipment
- 333415 Laboratory Refrigerators And Freezers



- 339113LAB Laboratory Equipment and Products
- <u>333314</u> Microscopes
- 334513 Water, Air, Soil and Seismic Measuring
- <u>334519ENV</u> Environmental Measuring Instruments
- 333997 Scales and Balances
- <u>324110</u> Propane
- 325320 Pest and Animal Control Products & Services
- <u>561210SB</u> Smart Building Systems Integration
- <u>532120</u> Leased Heavy Duty Vehicles



Information Technology

Pathway Primer

Vehicles Table

Types of Vehicles	Program	Ordering Guide	Agency Owner
Tier 4 (Required Use)	N/A	N/A	N/A
Tier 3 (Best-in-Class)	8(a) STARS III	STARS 3 Industry Partners Master Contract STARS 3 Pricing	GSA
	Alliant 2	Alliant 2 Ordering Guide Alliant 2 Industry Partners Alliant 2 Pricing List	GSA
	<u>Digital Market</u>	Digital Market Ordering Guide Digital Market Vendor List Awarded Contracts, Pricing	Army
	COMSATCOM	Complex Commercial SATCOM Solutions Website Complex Commercial SATCOM Solutions (CS3) Contractor Listing Commercial Satellite Communications Solutions Website Commercial Satellite Communications Solutions Contractor Listing and Pricing	GSA
	EIS1	GSA EIS Ordering Guide EIS Fair Opportunity Ordering Guide EIS Partner Guide EIS Service Guide	GSA

¹ Mandatory use solution

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Types of Vehicles	Program	Ordering Guide	Agency Owner
Tier 3 (Best-in-Class)	MAS IT	MAS Ordering Guide MAS Buyer Websites and Tools	GSA
	SEWP	SEWP Tools Guide SEWP Vendor Contracts and Services	NASA
	NITAAC CIO-CS	CIO-CS Ordering Guide CIO-CS Contract Holders	NIH
	NITAAC CIO-SP3	SP3 Ordering Guide CIO SP3 Contract Holders SP3 SB Contract Holders	NIH
	NITAAC CIO-SP3 SB	SP3 SB Ordering Guide	NIH
	VETS 2	N/A	GSA
	<u>Wireless</u>	Wireless Mobility Solutions Website Wireless Mobility Guide Wireless Mobility Contractor Listing and Pricing	GSA

Resources

Other Guidance

- Cloud Information Center
- Generation IT Product BPA Ordering Guide (Hardware)
- <u>Buyer's Guide for Government-wide Strategic Solutions: Desktops and Laptops</u> (Hardware)
- Advanced Persistent Threat Buyer's Guide (Services)
- Application Security Testing Buyer's Guide (GSA 2023) (Services)
- Complex Commercial Satellite Communications (CS3) Ordering Guide (Telecom)
- Cybersecurity Supply Chain Risk Management Acquisition Guide (GSA 2025) (Services)
- Department of Defense Zero Trust Architecture Buyer's Guide (GSA 2024) (Services)
- Enterprise Infrastructure Solutions (EIS) Ordering Guide (GSA 2019) (Telecom, Systems)
- Highly Adaptive Cybersecurity Services Ordering Guide (Services)



- IT Security Continuous Diagnostics Management Tools Ordering Guide (GSA 2022) (Software)
- IT Software Cloud Computing & Services Ordering Guide (GSA 2022) (Software)
- Quantum Information Science and Technology book
- PQC Buyers Guide v.1
- Small Business GWACs Ordering Guide (GSA 2021) (Services)
- Zero Trust Architecture Buyer's Guide (GSA 2024) (Cybersecurity Services)
- Physical Access Control Systems Ordering Guide (C-SCRM)

Pathway Pointers

- The Enterprise Infrastructure Solutions (EIS) contract vehicle streamlines government IT procurement by simplifying processes, and standardizing the buying experience. It further reduces complexity with fewer Contract Line Items (CLINs) and modifications. EIS provides comprehensive cybersecurity services aligned with government requirements and provides flexibility for integrating new technologies. It also allows industry partners to deliver a full spectrum of services under a single contract vehicle, making it easier for agencies to acquire modern telecommunications and IT solutions.
- Pricing on Federal Supply Schedules (FSS) Special Item Numbers (SINs) represents
 ceiling rates for a quantity of one. Buyers are encouraged to pursue discounts based on
 volume and/or recurring needs, as these often lead to more favorable pricing.
- Buyers are encouraged to utilize eBuy Open to access requests for quotes (RFQs) and requests for information (RFIs) issued by other agencies. This resource allows buyers to leverage existing solicitations and best practices, reducing the need to initiate new requests from scratch. The CIO-CS Contracting Officer's Ordering Guide offers valuable best practices for acquisition teams and can be found on the National Institutes of Health Information Technology Acquisition and Assessment Center (NITAAC) website.
- The VETS 2 contract is a versatile vehicle as it provides various contract types, including
 fixed-price, cost-reimbursement, labor-hour, and time-and-materials task orders. It can
 accommodate a wide range of procurements, from software and hardware to non-IT
 labor and minor construction, small business goals.
- Alliant 2 provides a robust framework for acquiring Information Technology (IT) services and solutions, offering several key advantages to government agencies. Notably, it facilitates the attainment of socio-economic goals by providing funding agencies with credit for utilizing this vehicle. The contract vehicle is specifically designed for solutions-based contracts, enabling the procurement of comprehensive IT services and associated products. Procurement processes are streamlined, resulting in reduced Procurement Action Lead Time (PALT) through efficient procedures, according to GSA (.gov). Alliant 2 also ensures access to a pool of highly qualified industry partners, ensuring agencies can find the expertise they require. Orders under \$10 million benefit from limited protestability, adhering to FAR 16.505 and NDAA 2017. The contract also promotes fair competition through a fair opportunity process, guaranteeing equal consideration for all contract holders. Furthermore, it offers flexibility in contract types to meet diverse agency requirements and allows for the integration of emerging technologies within its scope. Alliant 2 also permits ancillary support when it is an integral and necessary component of the IT services-based outcome.



• The Digital Market IT e-Mart facilitates various procurement actions, including issuing Requests for Quotes (RFQs), Requests for Proposals (RFPs), Requests for Information (RFIs), Requests for Action (RAs), comparing pricing, and conducting streamlined market research. Digital Market offers cost savings opportunities, and group and consolidated buys, by leveraging group and consolidated purchases (e.g., under ADMC-3), leading to additional cost savings and access to pre-negotiated terms. Digital Market utilizes ELAs to enable the acquisition of enterprise software at discounted rates while ensuring DoD-level compliance and licensing protections. Finally, Digital Market offers expert consultation by engaging CHESS/Digital Market Product Officers early in the acquisition planning process to provide tailored recommendations and guidance. By adopting these practices and leveraging the features of Alliant 2 and related acquisition tools, teams can optimize their procurement processes and achieve better outcomes.

Market Research and Pricing Data

Data typically resides with the solution, but some data is available on the <u>D2D</u>, <u>Procurement Co-Pilot</u>, <u>GSA eLibrary</u>, and <u>GSA Advantage</u>.

- Acquisition Gateway Information Technology
- GSA Advantage
- 2nd Generation Information Technology (2GIT)
- Governmentwide Strategic Solutions for Desktops & Laptops
- Printers
- Rugged Laptops
- Request DPA Authority

Special Item Numbers (SINs)²

- <u>33411</u> Purchase of New Electronic Equipment
- <u>532420L</u> Leasing of New Electronic Equipment
- 811212 Maintenance of Equipment, Repair Services and/or Repair/Spare Parts
- 511210 Software Licenses
- 54151 Software Maintenance Services
- <u>518210C</u> Cloud Computing and Cloud Related IT Professional Services
- <u>518210FM</u> Financial Management Quality Service Management Office (FM QSMO)
 Core Financial Management (FM) Solutions and IT Professional Services

² Multiple Award Schedule (MAS) IT Only



Medical

Pathway Primer

Vehicles Table

Types of Vehicles	Program	Ordering Guide	Agency Owner
Tier 4 (Required Use)	N/A	N/A	N/A
Tier 3 (Best-in-Class)	Medical Surgical Prime Vendor Program (MSPV)	Customer Ordering Guide ³	DLA
	VA Hearing Aids (HRA)	Registration & Ordering Guidance	VA
	DOD/VA High-Tech Medical Equipment / Radiology	DoD: DMMonline VA Website	DLA
	Defense Logistics Agency Medical Electronic Catalog Program (ECAT)	Core ECAT User Customer Ordering Guide ³	DLA
	DOD/VA Joint National Contracts for Generic Pharmaceuticals	VA Website	VA
Tier 2 ⁴	GSA MAS – Medical	MAS Ordering Guide	GSA
	MQS2NG Multiple-Award Indefinite Delivery, Indefinite Quantity (IDIQ)	MQS2NG Sharepoint Online	DHA
	Pharmaceutical Prime Vendor: DoD (DLA)	DoD: Customer Use Guide ³ VA Website	DLA
	<u>VA</u>		

³ Guides tab is authorized access only

⁴ The following list is only of the highest-spend Tier 2/3 contracts from FY24, altogether, there are more than 200 SUM Tier contracts under the Medical Category.



Types of Vehicles	Program	Ordering Guide	Agency Owner
Tier 2	Drugs, Pharmaceuticals, and Drugs Hematology Related Products (Schedule 65 1 B)	Orders Not Requiring a Statement of Work Orders Requiring Statement of Work Open Market	VA
	Medical Equipment and Supplies (Schedule 65 II A)	Orders Not Requiring a Statement of Work Orders Requiring Statement of Work Open Market	VA
	Professional and Allied Healthcare Staffing Services (Schedule 621 I)	Orders Not Requiring a Statement of Work Orders Requiring Statement of Work Open Market	VA
	Cost-Per-Test, Clinical Laboratory Analyzers (Schedule 66 III)	Orders Not Requiring a Statement of Work Orders Requiring Statement of Work Open Market	VA
	Medical Laboratory Testing and Analysis Services (Schedule 621 II)	Orders Not Requiring a Statement of Work Orders Requiring Statement of Work Open Market	VA
	Patient Mobility Devices (Schedule 65 II F)	Orders Not Requiring a Statement of Work Orders Requiring Statement of Work Open Market	VA
	Clinical Reference Laboratory Testing Services	N/A	Army
	Ability One Contract	How to Buy Products	AF



Types of Vehicles	Program	Ordering Guide	Agency Owner
Tier 2	Ability One Contract	How to Buy Products	Army
	Dental Equipment and Supplies (Schedule 65 II)	Orders Not Requiring a Statement of Work Orders Requiring Statement of Work Open Market	VA
	Invitro Diagnostics, Reagents, Test Kits & Test Sets (Schedule 65 VII)	Orders Not Requiring a Statement of Work Orders Requiring Statement of Work Open Market	VA
	Ability One Contract	How to Buy Products	DHS
	Omnibus IV IDIQ	Omnibus IV IDIQ Ordering Guide	DoD
	Ability One Contract	How to Buy Products	VA
	Ability One Contract	How to Buy Products	Navy
	Patient Centered Community Care	Resources & Support Website	VA
	Ability One Contract	How to Buy Products	DLA
	X-Ray Equipment and Supplies (Schedule 65V)	Orders Not Requiring a Statement of Work Orders Requiring Statement of Work Open Market	VA
	Federal Prison Industries / UNICOR	UNICOR Ordering Procedures	DOJ



Resources

Other Guidance

- MAS Temporary Staffing Services Ordering Guide (GSA 2020)
- Research and Development Ordering Guide (GSA 2021)

Pathway Pointers

- The Medical Category team has focused significantly on having procurement follow the priority usage of vehicles: (1) Best in Class contracts; (2) FSS contracts; and, (3) Other SUM Tier contracts, with preference for Small Business utilization.
 - Agency procurements are governed as well by specific regulatory and policy guidelines, such as the Defense Federal Acquisition Regulation Supplement (DFARS); Veterans Affairs Acquisition Regulations (VAAR); Veterans Benefits, Health Care, and Information Technology Act of 2006; 48 C.F.R. 37.104(b) Personal services contracts; 38 U.S. Code § 8127 SB concerns owned and controlled by veterans: contracting goals and preferences, Kingdomware Technologies, Inc. vs. United States; etc.
- Medical Category related acquisition and procurement is governed by the Government-Wide Category Management (GWCM) oversight and additionally the VA/DoD Joint Executive Committee (JEC), Healthcare Executive Committee (HEC), and Acquisition and Medical Materiel Management Working Group (A&MMMWG). The Medical Category team is an active part of the A&MMMWG and reports quarterly to the HEC.

Market Research and Pricing Data

Data typically resides with the solution, but some data is available on the <u>D2D</u>, <u>Procurement Co-Pilot</u>, <u>GSA eLibrary</u>, and <u>GSA Advantage</u>.

- Acquisition Gateway Medical
- Raw data is located within the respective agencies' Contract Management Systems and other operational systems; however, the Medical Category team helps to develop and utilize various systems to inform both technology-enabled and acquisition and procurement improvements, including:
 - o Data to Decisions (D2D) dashboards maintained by the GWCM PMO
 - VA ADDSUP (VA Analytics, Data and Decision Support Unified Platform)
 - o Tier 3 (and some Tier 2) contract vehicle business reports

- 54151HEAL Health Information Technology Services
- <u>541611</u> Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
- <u>518210C</u> Cloud Computing and Cloud Related IT Professional Services
- 511210 Software Licenses
- OLM Order-Level Materials (OLM)



VA-Specific Federal Supply Schedule (FSS)

- Schedule Program
 - 65 I B: <u>Drugs, Pharmaceuticals, & Hematology Related Products</u> This schedule includes various SINs for different types of medical equipment and supplies, such as:
 - A-93: Pharmacy Furniture
 - A-94: Introduction of New Products
 - A-95: Tablet Splitters
 - A-96: Prescription Information Aids, Equipment, and Supplies for Patient Use
 - o 65 II A: Medical Equipment & Supplies
 - o 65 II C: Dental Equipment & Supplies
 - o 65 II F: Patient Mobility Devices
 - o 65 V A: X-Ray Equipment & Supplies
 - o 65 VII: Invitro Diagnostics, Reagents, Test Kits, & Test Sets
 - o 66 III: Cost-Per-Test, Clinical Laboratory Analyzer
 - o 621 I: Professional and Allied Healthcare Staffing Services
 - o 621 II: Medical Laboratory Testing and Analysis Services



Office Management

Pathway Primer

Vehicles Table

Types of Vehicles	Program	Ordering Guide	Agency Owner
Tier 4 (Required)	N/A	N/A	N/A
Tier 3 (Best-in-Class)	Global Supply Requisition Channel - Furniture	Global Supply Furniture Training Video	GSA
	Federal Strategic Sourcing Initiative for Office Supplies Fourth Generation (FSSI OS4)	Federal Strategic Sourcing Initiative Office Supplies Fourth Generation Buying Guide	GSA
Tier 2	GSA MAS – Office Management	MAS Office Administrative Services Ordering Guide (GSA 2024)	GSA
	GSA MAS - Furniture and Furnishings	N/A	GSA

Resources

Other Guidance

- Electronic Records Management Buyer's Guide (GSA)
- Multi-Function Devices Buyer's Guide (GSA 2024)

Pathway Pointers

Check the <u>Governmentwide Category Taxonomy</u> first to see where the Product Service Codes (PSCs) really falls.

Market Research and Pricing Data

Data typically resides with the solution, but some data is available on the <u>D2D</u>, <u>Procurement Co-Pilot</u>, <u>GSA eLibrary</u>, and <u>GSA Advantage</u>.

Acquisition Gateway - Office Management



- 334310 Professional Audio/Video Products
- <u>811212R</u> Repair of Government-Owned Equipment (for equipment NOT under Maintenance Service Agreement)
- 339940 Office Products
- 333244 Post Copying/Finishing Equipment and Supplies
- 333316C Copiers and Digital Duplicating Equipment
- 333316F Flat Rate Monthly Fee for Copiers (to include Analog, Digital, Multifunctional and Engineer Copiers)
- 333316M Multi-Media Readers, Reader-Printers and Systems
- 532420C Copier Rental Solutions
- 541611MPS Managed Print Services
- 337121H Household, Dormitory & Quarters Furniture
- 337121P Packaged Household Dormitory and Quarters Furniture
- 339113H Healthcare Furniture
- 33712 Complete Daycare, Preschool and Classroom Solutions
- 337127CF Cafeteria and Food Service Furniture
- 337127INT International Furniture Products
- 33721T Training Room, Auditorium and Theater Furniture
- 337215M Mail Sorting and Distribution Furniture
- 33721P Packaged Furniture
- 332999S Safes, Vault Systems, and Security Products
- 33721 Office Furniture
- 337215 Firearm Care
- 337127 Institutional Furniture
- 311423 Non Perishable foods
- 321918 Commercial Flooring
- 314120 Lodging and Hospitality Supplies and Services
- 326199 Waste and Recycling Containers and Receptacles Outdoor and Indoor Use
- FURNISH Commercial Office Furnishings
- 811310MR Machine and Equipment Sales, Maintenance and Repair
- 336999 Food Center Concepts
- 333241 Food Preparation Equipment
- 332215T Cooking Utensils
- 339940OS4 Office Products and Supplies
- 339940SVC Office Supply Support Services
- 339999E Evidence Collection and Investigative Equipment and Supplies
- <u>541614OR</u> Office Relocation and Reconfiguration
- 541614CF Comprehensive Furniture Management Services
- 493110RM Physical Records Management Services
- <u>518210ERM</u> Electronic Records Management Solutions
- <u>532420LC</u> Operating Lease Plan For Copiers



- <u>532420LT</u> LTOP & Operating Lease Plan for all Non-Copier Office Machinery
- <u>532420LTOP</u> Lease to Ownership Plans (LTOP) Copier



Professional Services

Pathway Primer

Vehicles Table

Types of Vehicles	Program	Ordering Guide	Agency Owner
Tier 4 (Required Use)	N/A	N/A	N/A
Tier 3 (Best-in-Class)	Identity Protection Services (IPS) ⁵	Data Breach Response and Identity Protection Services Ordering Procedures	GSA
	One Acquisition Solution for Integrated Services+ (OASIS+)	OASIS+ Ordering Guide	GSA
Tier 2	MAS - Professional Services	N/A	GSA
	MAS - Human Capital	N/A	GSA

Resources

Other Guidance

- Identity Protection Services (IPS) IPS Requirements Document 1A
- Additional proposal instructions for identity protection services
- Identity Protection Services (IPS) IPS Requirements Document 1C
- Pricing guidance for identity protection services
- FAST-41 Infrastructure Ordering Guide
- Civilian Contract Auditing Services Ordering Guide
- Acquisition Support Services Ordering Guide
- Program Evaluation Subgroup Ordering Guide
- Hazardous Waste Disposal Services Ordering Guide

Pathway Pointers

 <u>Civilian Services Acquisition Workshops</u> (CSAW): A free facilitated requirements development workshop built around a specific acquisition and its multi-functional

⁵ Mandatory use solution



- integrated project team (IPT). The workshop walks the complete team through the <u>Steps</u> to <u>Performance Based Acquisition</u> (PBA) process from beginning to end.
- Market Research As a Service (MRAS): A free tool for federal, state, and local agencies
 that gathers meaningful market data through FAR Part 10-compliant methods like RFIs,
 sources sought, and industry days. It helps agencies understand how their needs fit
 within the GSA marketplace and provides industry feedback on requirements, trends,
 best practices, and the most suitable GSA contracts and NAICS codes.
- <u>Services Scope Review</u>: A free analysis of a Statement of Work (SOW), Statement of Objectives (SOO), or Performance Work Statement (PWS) for future services tasks, along with a scope compatibility determination to help you determine whether your requirement is within the scope of the GSA contracts being considered.
- <u>Acquisition Solutions Navigator</u>: Compare contract vehicles by key elements; Search contracts and vendors by name/NAICS/UEI/SIN/contract number
- <u>Steps to Performance Based Acquisition (SPBA)</u>: Government-wide playbook for performance-based acquisition (PBA). PBA is focused on program performance utilizing effective, efficient and robust processes to improve performance outcomes.
- <u>Pricing Intelligence Suite</u>: Your one-stop location for contract and task order pricing information. Make better decisions for your agency by using these tools to explore and compare your data.
 - Contract Awarded Labor Categories (CALC+) Quick Rate Hourly Labor Ceiling Rates
 - o Contract Awarded Labor Categories (CALC+) Quick Rate Prices Paid
 - Contract Awarded Labor Categories (CALC+) IGCE
 - Data & Analytics Dashboard analysis using FAS Schedule Sales Query Plus (SSQ+)

Trainings

- <u>GEN 103 Acquisition Strategy</u>: This training focuses on the overview of different acquisition strategies available.
- <u>GEN 102 Roles in Acquisition Strategy</u>: This training goes into depth of how to select between MAS vs. Open/Full Competition.

Market Research and Pricing Data

Data typically resides with the solution, but some data is available on the <u>D2D</u>, <u>Procurement Co-Pilot</u>, <u>GSA eLibrary</u>, and <u>GSA Advantage</u>.

- Acquisition Gateway Professional Services
- OASIS+
 - o <u>Buyers' quide</u>: it includes the contract scope/domains/labor categories
 - Sellers' guide: OASIS+ Contractor List
 - OASIS+ Interact Community: to capture additional updates and announcements about the program.
- MAS-PS, MAS HC, and, IPS
 - PS Category MAS Vendors List



- 512110 Video/Film Production
- <u>522310</u> Financial Advising, Loan Servicing and Asset Management Services
- 531210 Financial Asset Resolution Services
- <u>541110</u> Professional Legal Services
- 541211 Auditing Services
- 541219 Budget and Financial Management Services
- 541420 Engineering System Design and Integration Services
- <u>541430</u> Graphic Design Services
- 541511 Web Based Marketing
- <u>541611</u> Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
- <u>541613</u> Marketing Consulting Services
- 541614 Deployment, Distribution and Transportation Logistics Services
- <u>541620</u> Environmental Consulting Services
- 541690 Technical Consulting Services
- <u>541715</u> Engineering Research and Development and Strategic Planning
- <u>541810</u> Advertising Services
- 541820 Public Relations Services
- <u>541910</u> Marketing Research and Analysis
- 541930 Translation and Interpretation Services
- 541990 All Other Professional, Scientific, and Technical Services (Non-IT)
- 561440 Debt Collection Services
- 561450 Business Information Services (BIS)
- 561920 Conference, Meeting, Event and Trade Show Planning Services
- 562112 Hazardous Waste Disposal Services
- 611430 Professional and Management Development Training
- 611512 Flight Training
- 611630 Linguistic Training and Education
- 611710 Educational Support Services
- 333318TDTM Off-the-Shelf Training Devices and Training Materials
- <u>541330EMI</u> Engineering Services Related to Military, Aerospace Equipment, Military Weapons, National Energy Policy Act of 1992, Marine Engineering or Naval Architecture
- 541330ENG Engineering Services
- <u>541370GIS</u> Geographic Information Systems (GIS) Services
- 541614SVC Supply and Value Chain Management
- <u>541715AIR</u> Engineering Research and Development for Aircraft, Aircraft Engines and Engine Parts
- <u>541715APM</u> Engineering Research and Development for: Other Aircraft Parts and Auxiliary Equipment, Guided Missiles and Space Vehicles, Their Propulsion Units and Propulsion Parts
- <u>5418100DC</u> Other Direct Costs for Marketing and Public Relations Services



- <u>541990IPS</u> Data Breach Response and Identity Protection
- <u>541990RISK</u> Risk Assessment and Mitigation Services
- <u>562910REM</u> Environmental Remediation Services
- <u>562910RMI</u> Environmental Remediation Services Multiple Industries
- <u>611TRAINAW</u> Defense Acquisition Workforce Improvement Act (DAWIA) and Federal Acquisition Certification in Contracting (FAC-C) Professional Development Training for Acquisition Workforce Personnel



Security & Protection

Pathway Primer

Vehicles Table

Types of Vehicles	Program	Ordering Guide	Agency Owner
Tier 4 (Required Use)	N/A	N/A	N/A
Tier 3 (Best-in-Class)	Reduced Hazard Training Ammunition (RHTA) II	RHTA II Ordering Guide	DHS
	Body Armor IV	Body Armor Ordering Guide	DHS
	Tactical Communications Equipment and Services II (TacCom II)	N/A	DHS
Tier 2	GSA MAS – Security & Protection	N/A	GSA

Resources

Other Guidance

- Research and Development Ordering Guide (GSA 2021)
- Physical Access Control Systems Ordering Guide

Pathway Pointers

- This is likely dependent upon each individual solution. For an overarching recommendation, requiring entities or contracting folks should get in touch directly with the <u>S&P Category Manager</u> for the best guidance.
- The Department of Homeland Security Federal Protective Service (FPS) establishes and manages guard services contracts to protect federal facilities using efficient, standardized processes, rigorous performance tracking and streamlined solutions that align with Spend Under Management Tier 2 criteria. Due to the sensitive nature of these contracts, open publication of information can present security concerns. Contact the S&P Category Manager for any assistance with coordination of sharing data or best practices.

Market Research and Pricing Data

Data typically resides with the solution, but some data is available on the <u>D2D</u>, <u>Procurement Co-Pilot</u>, <u>GSA eLibrary</u>, and <u>GSA Advantage</u>.



Acquisition Gateway - Security & Protection

- <u>561621H</u> Harbor/Waterfront Security Products and Services and Professional Marine Security Services
- 332216 Law Enforcement, Firefighting and Rescue Tools, Equipment and Accessories
- 332312F Flood Control
- 332994 Burning Equipment
- 332999 Law Enforcement Personal Equipment
- 332999S Safes, Vault Systems, and Security Products
- 333314NV Night Vision Equipment
- 334220 Surveillance Systems, Wearable Body Cameras, and Vehicular Video
- 334519 Bomb and Hazardous Material Disposal; Metal and Bomb Detection
- 336320 Vehicle Signal and Restraint System
- 336413 Aircraft Armoring and Helicopter Equipment
- 336992 Non-Tactical Armored Vehicles and Vehicle Armoring Services
- <u>337215</u> Firearm Care
- 339920 Target Systems/Target Range Accessories
- 3FIRE Fire Management Equipment
- 812910 Canine Training, Handling, and Caging Products and Services
- 325412 Criminal Investigative Equipment and Supplies
- 339999E Evidence Collection and Investigative Equipment and Supplies



Transportation & Logistics Services

Pathway Primer

Vehicles Table

Types of Vehicles	Program	Ordering Guide	Agency Owner
Tier 4 (Required Use)	N/A	N/A	N/A
Tier 3 (Best-in-Class)	Next Generation Delivery Service (NGDS) ⁶	NGDS Contracting Officer's Ordering Guide (10 Jan 2024)	DLA
	<u>Direct Delivery Fuels</u> ⁶	N/A	DLA
	GSA Fleet Vehicle Purchasing ⁶	How to Buy Vehicles	GSA
	GSA Fleet Vehicle Leasing	N/A	GSA

Resources

Other Guidance

• Construction-Related Services MAS Ordering Guide (GSA 2024)

Pathway Pointers

- Leverage pre-competed MAS vehicles where available.
- Use <u>D2D</u> for planning and market research.
- Separate complex requirements into simpler components when possible.
- Defer to program owners for questions on timing, compliance, and pricing.
- Use GSA eLibrary to verify SIN and scope alignment during planning.

Market Research and Pricing Data

Data typically resides with the solution, but some data is available on the <u>D2D</u>, <u>Procurement Co-</u> Pilot, GSA eLibrary, and GSA Advantage.

Acquisition Gateway - Transportation & Logistics Services

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⁶ Mandatory use solution



- 333318T Wheel & Tire Equipment
- 33611 Purchase or Lease of Gas or Electric Low Speed Vehicles
- 3361 Law Enforcement and Fire Fighting Vehicles and Attachments
- 3361E Electric and Autonomous Vehicles and Accessories
- 3361V Vocational Vehicles
- 336211 Tank Trucks
- 336212 Trailers and Attachments
- 336611 Marine Craft Repairing
- <u>336612</u> Marine Craft
- 336612R Recreational Watercraft
- 336991 Wheel and Track Vehicles
- 488190 Aircraft Components, Maintenance, Repair Services, Extended Warranties, And Maintenance Agreements
- 532112 Leasing of Passenger Cars, SUVs, Vans, and Light Trucks
- 532120 Leased Heavy Duty Vehicles
- 492110 Package Delivery and Freight Trucking
- 492210 Local Courier Delivery Services
- 332439 Shipping, Cargo, Freight, and Storage Containers
- 334419 Unique Identification (UID) / Radio Frequency Identification (RFID)
- 485 Ground Transportation
- 481211B Air Charter Services Brokers
- 4812110 Air Charter Services Owner Operated
- <u>532111</u> Automotive equipment rental and leasing, Rental Supplemental Vehicle Program (RSVP)



Travel

Pathway Primer

Vehicles Table

Types of Vehicles	Program	Ordering Guide	Agency Owner
Tier 4 (Required Use)	N/A	N/A	N/A
Tier 3 (Best-in-Class)	City Pair Program (CPP) ⁷	N/A	GSA
	Civilian Employee Relocation Resource Center (ERRC) Employee Relocation Solutions	N/A	GSA
	MAS 531110 Long Term Lodging FedRooms DoD Preferred	N/A	GSA
	U.S. Government Rental Car Program	N/A	DoD
	Emergency Lodging Services (ELS)	Guidance for Using ELS	GSA
Tier 2	E-Gov Travel Service (ETS2)	N/A	GSA
	Travel Agent Services 561510 Travel Consulting Services 561599 Lodging Negotiation and Management Services 561599L	N/A	GSA

⁷ Mandatory use solution

Types of Vehicles	Program	Ordering Guide	Agency Owner
Tier 2	GO.gov	N/A	GSA
	Travel Consulting Services	N/A	GSA
	Centralized Household Goods Traffic Management Program (CHAMP)	N/A	GSA
	Long Term Lodging	N/A	GSA
	Rideshare	N/A	GSA

Resources

Other Guidance

- ETS2
- ELS
- LTL
- Employee Relocation
- TMC Buyers Guide

Pathway Pointers

- For City Pair: No buyer/contract action required. Individual travelers purchase their own travel through their authorized travel management system or TMC. Traveler tips: Booking early gives the best opportunity of getting the deeply discounted fare. For more information on government airfare types, see the <u>Government airfare page</u>. Contract fares are always FTR/JTR compliant. If your agency allows, consider non-refundable tickets if you are certain you will travel and try to stay on the awarded carrier. If travel plans change, cancel ASAP. If cancelling within 72 hours you may have to file a travel voucher for the ticketing fee. Download carrier apps and join loyalty programs to help with boarding and seating priority, as well as getting notification on overbooked flights.
- For FedRooms: you must choose a rate marked as a FedRooms rate at your hotel of choice in your online booking tool; other rates may display that do not come with the benefits and protections that FedRooms provides. If you are calling your agency's travel management company (TMC) to make travel arrangements, you must ask for the FedRooms rate at your hotel of choice; the agent may book you another rate unless you explicitly ask for FedRooms. You can earn loyalty points at your favorite hotel when you book the FedRooms rate; ensure your loyalty number is added to your online booking tool traveler profile or provide your loyalty number at hotel check-in.



- For DoD Preferred: You can earn loyalty points at your favorite hotel when you book the FedRooms rate; ensure your loyalty number is added to your online booking tool traveler profile or provide your loyalty number at hotel check-in.
- For Rental Car: Current guidance is to rent a compact or smallest vehicle available. These are usually lower cost than larger vehicles.
- For Long Term Lodging: the buyer must request 3 bids when ordering off the Multiple Award Schedule. If the purchase price is above the minimum purchase threshold then a Task Order or other authorized payment vehicle must be used to complete the reservation. An individual buyer may complete their LTL reservation using an authorized travel card or approved purchase card (dependent on individual agency policy) as long as the monthly travel cost does not exceed \$10k. Note: The LTL schedule solution is set to expire in FY26.
- For Emergency Lodging Services (ELS): the ordering agency executes a fully funded task order (ex. SF-1449) against the BPA. Task order will include all requirements of services needed, # of rooms, check in, check out, room type, location, preferred billing method, etc.
- For ERRC Homesale services: the ordering agency executes a fully funded task order or BPA from the master contract (SIN 531). The Performance Work Statement (PWS) will address the specific services ordered and performance expectations. For household goods services through CHAMP, ERRC procures rates through its tender of service. The ordering agency can access the rates via TMSS 2.0 and order directly with the selected Transportation Service Provider (TSP), or through a technology solution that contains CHAMP rates.
- Travel agent services can be acquired using the Multiple Award Schedule, and agencies need to follow FAR Part 8.4 guidance on how to utilize the schedule. Our <u>Buyers Guide</u> provides a high level overview of the process, and we also currently offer templates for our customers to use. Buyers issue a Request for Quote, including a Performance Work Statement (PWS), Statement of Work (SOW), or Statement of Objectives (SOO) on eBuy. Offerors respond and the agencies evaluate the offerors and determine the winner following the guidance in the FAR.
- Rideshare services do not require specific contracting actions. Each ride is treated as an
 individual transaction, typically falling below the micro-purchase threshold. Government
 employees can access the negotiated discount by creating an Uber business profile with
 their government email address. This can be done by scanning the provided QR code or
 visiting <u>Uber for Government</u>.

Market Research and Pricing Data

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Acquisition Gateway - Travel

Special Item Numbers (SINs)

• <u>531</u> - Employee Relocation Solution



- <u>531110</u> Long Term Lodging
- 561510 Travel Agent Services
- 561599L Lodging Negotiations and Management Services
- 561599 Travel Consulting Services